

BEAMACE

Customer Survey

We conducted a customer survey among companies that had already been using BeamAce for some time.

1. Could you estimate, in percentage or proportion, how much faster the work has become and how much the error rate has decreased?

Metallbau Loosen GmbH & Co. KG, Bernd Loosen:

Work: 80 % faster

Errors: 85 % fewer errors

If a task previously took 1.5 hours, it now takes only 15 minutes.

JB Metallbau GmbH & Co. KG, Johannes Bleker:

Work: 60 % faster

Errors: 80 % fewer errors

2. What are the three biggest concrete impacts on your work resulting from the use of BeamAce?

Metallbau Buder, Burkhard Buder:

Accuracy has definitely improved, and the error rate has dropped to zero. At first, there was some skepticism among the employees, but that disappeared after a short while.

Stemmer GmbH, Mark Stemmer:

The biggest advantage of BeamAce is the faster workflow, but also the increased accuracy and repeatability.

Metallbau & Schlosserei Uwe Metzner, Uwe Metzner:

The error rate was significantly reduced, and the device is worth its price.

JB Metallbau GmbH & Co. KG, Johannes Bleker:

Faster marking, fewer work steps (no more marking and then center punching – now direct center punching), more precise work (no need for tape measure or folding rule).

3. Is the device easy to use and simple to train on?

Metallbau Loosen GmbH & Co. KG, Bernd Loosen:

The BeamAce device makes everyday work easier for our employees, and everyone is enthusiastic about it.

Metallbau Buder, Burkhard Buder:

Operation can be learned in about one hour, after which it can be used.

Stemmer GmbH, Mark Stemmer:

Yes, after a brief introduction, operating it is no problem.

Metallbau & Schlosserei Uwe Metzner, Uwe Metzner:

Getting started is easy, and any fear of the new technology is unfounded. Working with BeamAce has turned out to be simpler than expected even for my less computer-savvy employees. And for Generation Z, who often struggle with basic arithmetic, BeamAce is a lifesaver when facing the master's questions.

JB Metallbau GmbH & Co. KG, Johannes Bleker:

The familiarization period is very short, and the device is partly self-explanatory.

4. In your opinion, is BeamAce worth its price, and does it pay for itself quickly?

Metallbau Loosen GmbH & Co. KG, Bernd Loosen:

The device is worth every cent it cost. It has already paid for itself (in less than a year). It is simply worth its weight in gold.

JB Metallbau GmbH & Co. KG, Johannes Bleker:

With regular use and proper utilization, it quickly pays for itself.

5. Since you started using the device, has it been regularly used whenever suitable jobs come up?

Metallbau Loosen GmbH & Co. KG, Bernd Loosen:

We use the device weekly, sometimes even more often.

Metallbau Buder, Burkhard Buder:

Whenever we work with beams and other profiles such as square tubes, it is used frequently.

Stemmer GmbH, Mark Stemmer:

We try to use BeamAce at every suitable opportunity.

JB Metallbau GmbH & Co. KG, Johannes Bleker:

Yes.



6. What would you say to a company that is considering buying BeamAce but is still hesitant?

Metallbau Buder, Burkhard Buder:

I hesitated at first too, but the problems we had before have now been solved with BeamAce.

Stemmer GmbH, Mark Stemmer:

It's a good investment. It simplifies marking and ensures a faster production workflow.

JB Metallbau GmbH & Co. KG, Johannes Bleker:

If you often deal with consecutive dimensions, it's a great advantage. But even with beams or U-steel, you can reach the exact measuring point more accurately than with a folding rule or tape measure.

7. Do you still use old measuring methods even though you have BemAce in use?

JB Metallbau GmbH & Co. KG, Johannes Bleker:

Very rarely. Only when it's not worth it (for example, for small steps).

8. Do you see BeamAce as a future standard or an essential tool for every competitive steel structure manufacturing company?

JB Metallbau GmbH & Co. KG, Johannes Bleker:

If the company owner is smart – yes.

- 9. A) Which challenges did you want to solve with BeamAce?
B) How has BeamAce addressed these challenges?
C) Were there any additional benefits you didn't expect at first?**

JB Metallbau GmbH & Co. KG, Johannes Bleker:

A) For example, marking out stair stringers.

B) It works very well.

C) Whether it's U-shaped or flat steel bars or beams, it works very easily.



Open Comments

“BeamAce has significantly accelerated our work and reduced measurement errors. The device is high-quality and works flawlessly.”

– **Funke Metallbau GmbH & Co. KG, Tobias Funke**

“BeamAce makes the work more precise and minimizes measurement errors.”

– **Metallbau Buder, Burkhard Buder**

“The use of BeamAce has significantly reduced measurement errors.”

– **Metallbau & Schlosserei Uwe Metzner, Uwe Metzner**

“Marking steel beams has become significantly easier, and using BeamAce brings considerable time savings.”

– **JB Metallbau GmbH & Co. KG, Johannes Bleker**

“With BeamAce, work progresses significantly faster, and the use of BeamAce effectively minimizes errors.”

– **Zeller GmbH, Guido Zeller**

“BeamAce makes work faster and more efficient, reduces errors, and impresses with its easy handling. We use the device constantly.”

– **Haas Stahl-Metallbau, Peter Haas**

“BeamAce reduces errors and significantly speeds up the work.”

– **Kraft-Metall, Jakob Kraft**

“Work is more efficient with BeamAce.”

– **BL-Lasertechnik GmbH, Maximilian Scharringer**

“We are extremely satisfied with the fast and excellent service from Rockroth.”

– **Stemmer GmbH, Mark Stemmer**

“BeamAce is easy to operate, delivers precise dimensional accuracy, reduces work steps, and thus speeds up the entire workflow.”

– **B. Levermann GmbH & Co.KG, Bernd Levermann**

“BeamAce is an easy-to-understand product that is effortless to use and makes work faster and easier.”

– **Auer Schlosserei + Metallbau, Oliver Auer**

“BeamAce effectively reduces measurement errors.”

– **Saal Metallbau GmbH & Co. KG, Philipp Schmitt**

